GLYNN RANDLE (RANDY) MCCASLIN, CRE

HOSPITALITY INDUSTRY EXPERTISE

Randy McCaslin is the Founder & CEO of McCaslin Hotel Consulting, LLC. He has more than 40 years of professional experience in the hospitality industry; 30+ years in hotel consulting and 10 years in hospitality operations.

Mr. McCaslin's areas of specialization include:

- Market and financial feasibility studies for hundreds of hotels from limited-service to luxury full-service.
- Repositioning and rebranding analysis for historic and outdated hotels.
- Specialized expertise with medical-related hotels and independent boutique hotel projects.
- Asset management for the ownership of numerous full-service hotels.
- Market and financial feasibility analysis for dozens of hotel and conference center projects.
- Economic impact and gap analysis for dozens of public/private projects.
- Management of the RFQ/RFP developer selection process for dozens of public entities.

Clients include hotel owners and developers, lenders and investors, all major hotel brands, hotel management companies and dozens of municipalities and public agencies. He has assisted clients on assignments in the South-Central Region of the U.S., including all of Texas and Louisiana and throughout the Midwest.

HOSPITALITY INDUSTRY EXPERIENCE

Prior to founding McCaslin Hotel Consulting, LLC, Mr. McCaslin held the following positions:

- CBRE Hotels Consulting Managing Director
- PKF Consulting USA Senior Vice President
- KPMG Peat Marwick Hospitality Practice Manager
- Resolution Trust Corporation Real Estate Analyst
- Laventhol & Horwath Senior Consultant

EDUCATION

- University of Houston, Houston, TX Master's in Business Administration (MBA), Accounting
- University of Houston, Conrad Hilton College of Hotel & Restaurant Management, Houston, TX Completed 30 Hours Honorary Alumni
- University of Texas, Austin, TX Bachelor of Arts

AFFILIATIONS / TEACHING EXPERIENCE

- Dean's Advisory Board Member UH Hilton College
- Former Alumni Board Member & President UH Hilton College
- Adjunct Professor UH Hilton College Global Master's Program
- Adjunct Professor Rice University MBA Program
- Frequent Class Lecturer UH Hilton College & Rice University
- Counselors of Real Estate Member

Mr. McCaslin presents the Houston five-year market forecast to the Hotel & Lodging Association of Greater Houston annually and is a frequent speaker at industry conferences. He is regularly quoted in industry publications and in the general press.